



PATCH RUBBER

TYRE AND TUBE

EVERYTHING FOR THE TYRE DEALER



17/10/2017

SALES REPRESENTATIVES REQUIRED

An opportunity exists for several motivated people to join our sales team based out of Lower Hutt, Wellington to service an existing wholesale customer base.

The runs will cover various areas both in Wellington and other lower North Island customers on a fortnightly cycle.

If you love selling, can build strong relationships, enjoy working with a wide variety of people, then we want to hear from you!

Patch Rubber Tyre & Tube has been distributing tyre industry related products via B2B channels for more than 30 years, and have established a market leading position in our industry. "Everything for the Tyre Dealer" describes our business well.

We supply a large range of tyre industry related products to NZ's retailers who rely on us to help them operate smoothly and efficiently in a modern tyre dealership environment.

The Automaster Equipment division of our business also distributes high quality workshop capital equipment which includes the Automaster, Corghi, Powerrex and Carman brands, amongst others, making us a leader in this field.

The position will require you to develop a good knowledge of our products with a focus on sales, so you can effectively communicate with our customers and provide them with the advice, products & service they require.

You will also need the ability for some regular travel and a great work ethic to integrate into our small and friendly team.

Ideally you will possess the following attributes.

- A sound knowledge of our industry with previous experience in the tyre industry
- A strong dynamic work ethic with "can do" attitude
- Ability to listen and create long term trust with customers
- Be naturally organised and self-driven
- Possess a passion for customer service excellence
- The ability to identify possible growth opportunities with both current & new customers
- Have a great memory & good communication skills
- Ability to work both unsupervised & be a team player

What's in it for you?

- A top package for our industry will be offered to the right person
- Career path possible to those with the passion and drive to succeed
- A strong supportive management team who understand it's people who make the company
- Opportunity to join a stable growing company and expand your career
- Friendly and supportive working environment
- Monday – Friday hours with generally no regular weekend work.

Please view our website www.patchrubber.co.nz for more detailed information about our company and the products we offer.

We will be accepting applications till (which should be received before) Monday the 6th November where we will begin evaluating applications. Apply via email or post ONLY, preferably with a detailed letter or a minimum of covering letter outlining your key areas of experience and strengths.

Applicants for this position should have NZ residency or a valid NZ work visa.

email to: hr@patchrubber.co.nz or post to HR, Patch Rubber & Tyre Tube, PO Box 21549, Henderson, Auckland

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Wellington
Christchurch
Invercargill

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11 Teviot Street

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