



PATCH RUBBER

TYRE AND TUBE

EVERYTHING FOR THE TYRE DEALER



06-04-2021 SALES REPRESENTATIVE REQUIRED

An opportunity exists for a self-motivated person to join our sales team based out of Hornby, Christchurch to service an existing wholesale customer base.

The run will cover from Christchurch to the top of the South Island and the Westcoast on a fortnightly cycle.

The position requires you to manage and supply product directly to your customers from a late model Ford Transit van, invoiced via an I pad while on site.

If you love selling, can build strong relationships and enjoy working with a wide variety of people, then we want to hear from you!

Patch Rubber Tyre & Tube has been distributing tyre industry related products via B2B channels for more than 30 years, and have established a market leading position in our industry. "Everything for the Tyre Dealer" describes our business well.

We supply a large range of tyre industry related products to NZ's retailers who rely on us to help them operate smoothly and efficiently in a modern tyre & automotive dealership environment.

The Automaster Equipment division of our business also distributes high quality workshop capital equipment which includes the Automaster, Corgi, Powerrex, amongst others, making us a leader in this field.

The position will require you to develop a good knowledge of our products, with a focus on sales, so you can communicate effectively with our customers and provide them with the advice, products & service they require.

You will also need the ability to travel on a fortnightly cycle, and have a great work ethic to integrate into our small and friendly team.

Ideally you will possess the following attributes.

- A sound knowledge of our industry with previous experience in the tyre industry
- A strong dynamic work ethic with a "can do" attitude
- Ability to listen and create long term trust with customers
- Be naturally organised and self-driven
- Possess a passion for customer service excellence
- The ability to identify possible growth opportunities with both current & new customers
- Have a great memory & good communication skills
- Ability to work both unsupervised & be a team player

What's in it for you?

- A top package for our industry will be offered to the right person
- Career path possible to those with the passion and drive to succeed
- A strong supportive management team who understand it's people who make the company
- Opportunity to join a stable growing company and expand your career
- Friendly and supportive working environment
- Monday – Friday hours with generally no regular weekend work.

Please view our website patchrubber.co.nz & automaster.co.nz for more detailed information about our company and the products we offer.

We will be accepting applications over the next few weeks, where we will then be evaluating and responding to applicants.

Apply via email only, preferably with a detailed letter and CV outlining your key areas of experience and strengths.

Applicants for this position should have NZ residency or a valid NZ work visa.

email to applications : gary@automaster.co.nz

Auckland & Head Office
Hamilton
Wellington
Christchurch
Invercargill

21 Aetna Place
20 Devon Road
3/65 Marsden Street
6 Gerald Connolly Place
11 Teviot Street

Henderson
Frankton
Lower Hutt
Hornby
Appleby

akld@patchrubber.co.nz
ham@patchrubber.co.nz
wqtn@patchrubber.co.nz
chch@patchrubber.co.nz
inv@patchrubber.co.nz

Ph: 09 837 2481
Ph: 07 846 0343
Ph: 04 939 7400
Ph: 03 341 5520
Ph: 03 218 2618